

The Decision Factor

In the process of selecting a safety technology solution, organizations often grapple with a multitude of challenges. The search for a solution that aligns with unique requirements, provides robust support, addresses specific pain points, and fits within budget constraints can be a formidable undertaking.

At SafetyIQ, we understand the significance of these challenges, and we've witnessed how they can shape the decision-making process. Every organization's safety landscape is distinct, and the need for a solution that caters to these individual intricacies is paramount.

This section delves into the heart of the decision-making journey, as shared by our valued clients. Through their experiences, you'll gain insights into the criteria they prioritized when selecting a safety technology solution.

Shamrock Civil Engineering

With a rapidly expanding mobile workforce, the management team at Shamrock Civil were genuinely concerned with the safety of their travellers. After doing their own research on different solutions they chose SafetyIQ:

"SafetyIQ was chosen based upon a specific criterion around simplicity, speed of communication, efficient process for both travellers and managers, accuracy and timeliness of data and affordability."

BMD

BMD was looking for a system that was user-friendly and included support and training. With Projects spanning across the country in varying locations, SafetyIQ meets all of these criteria and provides a centralized platform that allows BMD's management to monitor team safety and staff movements.

"BMD's expectation of SafetyIQ was met from its very first implementation; ease of sign-up and usability for all subcontractors was vital to its success."

Act For Kids - Featuring Renée McAllister

Act for Kids expanded over 250% within three months, and in the context of managing people's safety, the number of visits and long-distance travel increased significantly. Their processes soon became an extreme administrative burden and proved to be unreliable.

"We were trying to manage our staff using our email system. As our team grew this became unmanageable and unsafe. Although no specific event occurred, there was a growing worry that our system was adding stress for our people rather than supporting them and that we wouldn't know if an incident occurred out in the field. Our only other option was to commence a whiteboard or paper-based system – which we thought would continue the inefficiency rather than improve the situation."

After conducting research of products that were designed to support health and safety management activities, none could offer them the simplicity and affordability provided by SafetyIQ as an effective journey management solution. Act for Kids has now implemented SafetyIQ on a national scale.

Channel Ship Services- Featuring Ryan Dunning

CSS Limited Operations Manager, Ryan Dunning identified SafetyIQ in 2017. After evaluating SafetyIQ's capability, the decision was made to onboard SafetyIQ as part of their core operation based on the following:

- *Global connectivity and communication capability via SMS and email*
- *Contractors required little or no training to understand how to use SafetyIQ*
- *Contractors have the independence to create, edit and manage their own journeys and check-ins*
- *Provided contractors with assurance that if they didn't check-in safely, a CSS representative would know instantly*
- *CSS have access to real-time data to track and manage each individual contractor's journey from start to finish, irrespective of where they are in the world*

Clough - Featuring Roberta Selleck

Identified SafetyIQ as a cost-effective technology solution enabling the company to manage the risks associated with the various global and domestic scenarios that their workforce is exposed to.

Roberta Selleck, HSSE Manager at Clough listed our the key drivers for selecting SafetyIQ:

- *Proven global coverage using online web access, including GPS tracking*
- *Provides the business with the ability to set up team-based tracking and response – with robust, multi-layers' escalation process*
- *Reinforces personal accountability to travelers, including acknowledging 'safe arrival' at check points*
- *Is automated from corporate travel itineraries, but allows flexibility to add extra checkpoints– excellent for daily check-ins in high risk locations*
- *Allows remote journeys (drive in / drive out) to be captured*
- *Is compatible with standard smart phone technology.*
- *Imposes minimal additional administration requirement*