

## Paper-Based Vs Digital

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The debate between paper-based and digital solutions is a prominent one. Many potential clients, accustomed to paper-based safety management processes, often question the benefits of going digital. While paper has its merits, the transition to a digital solution offers undeniable advantages. But what do our customers have to say?

### Why should I implement digital solutions like SafetyIQ over paper-based options?

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*"By doing away with the pens and paper of a manual call-out system, we have simplified our safety management procedure in a timely and cost-effective manner."*

**Sandvik Rock Tools**

*"Long gone are the days of spreadsheets and paper forms. Using the software has simplified administrative duties tremendously!"*

**Matt Giordano**  
**HSE Manager at Palfinger**

*"Workers Comp direct cost alone has been reduced by almost one million dollars in the last 2 years so I would say there is plenty of evidence of what a good safety management system can do to benefit a company."*

**Kelli MacDonald-Risner**  
**Regional HSE Manager at PALFINGER**

*"It is certainly better than a system reliant on human interaction"*

**Michael O'Reilly**  
**Sandvik Rock Tools**

*"It reduces the paper trail and pressure on supervisors."*

**James Simcoe**  
**Goodline**

## Will SafetyIQ make you more efficient? Or is it just extra work you don't have time for?

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*"The Powerlink team now have improved the visibility of their workforce and have significantly reduced the burdensome administrative process. We estimated that we gained back 1000 hours using SafetyIQ within 6 months"*

### **Powerlink**

*"Rather than relying on a single safety contact to undertake all safety procedures, employees can now manage audits, inspections, incidents, and observations in the field and from any device. This made their processes more efficient and engaged every employee in contributing to the overall health and safety."*

### **Matt Giordano** **HSE Manager at PALFINGER**

*"SafetyIQ enables us to integrate our existing processes into a digital format making it quicker and easier for our people to safely undertake work-related travel."*

### **Ian** **Assurance Manager in the Oil & Energy Sector**

*"SafetyIQ has reduced duplication in our process, eliminated the need for a call-in process and allows our supervisors to save approximately two hours per week (104 hours per year) to focus on other key areas of the business"*

### **Chris Verran** **HSE and Business Services Manager, Wallis Drilling**

*"As an EHS Manager- it's saved me time and now I can get to the things I love. Like leaving work at the end of the day and feeling accomplished or just on time. Saying goodbye to the 70-hour weeks is the best feeling! And getting caught up on the administrative burden is nice! We're 6 months into implementation and I can't wait to see where we are at in a year."*

### **Shelby** **EHS Manager in the Utilities Sector**

*"Communication features and ease of use have saved our organization time and effort in tracking and documenting our processes."*

### **Mark** **Senior HSE Specialist in the Automotive Industry**